Oracle NetSuite - Salesforce Integration

Location:	**India**
Industry:	**Computer Software**
Products:	**Oracle NetSuite Managed Service**
Benefits	**Automated Data Sync between SFDC and Oracle NetSuite**

About Company

The company is commercially proven, built to scale, and deployed at global F500 leaders across eight verticals. Built on the principle of connected collaboration, Client's AI-powered process analytics and integrated automation software unites business and IT stakeholders on a step-by-step journey of process transformation. This connected journey helps drive automation, process excellence, and process transformation priorities while accelerating our clients' ambitious cost savings, customer experience, and employee engagement objectives.

Business Challenges

- Integration between Salesforce & NetSuite platforms to manage below processes.
- Create/Update Customer in NetSuite based on data sent by Salesforce
- Create Charge Code Custom Record based on data sent by Salesforce
- Create Invoice Record based on data sent by Salesforce.
- Manual Customer Billing (Including Payment details).

Solutions Offered

- Integration between NetSuite and Salesforce through third party API's accept data and create/update records in NetSuite.
- Configuration of the Salesforce API URL with Salesforce Authorization and send data.

Benefits

- Seamless CRM Data Transition between Salesforce and NetSuite.
- Reduced Manual Efforts and Saved End Users Operational Time spent on application
- Improved Effectiveness in Customer Invoicing due to the Automation developed between SFDC and NetSuite

About Inspirria Cloudtech

Inspirria Cloudtech management brings together its 10+ years of experience in Oracle NetSuite cloud execution and proven capabilities in strategy building, implementation and consulting for enabling successful cloud implementations across the globe. Inspirria Cloudtech's Managed Services offerings help companies better align their objectives with desired business outcomes, maximize uptime, and drive synergies by leveraging latest technologies.